



## **MT DENTAL Furnishes Each Booth With:**

**One (1) 6' skirted table** – Table Size & Height Upgrades Available

**One (1) 500 watt /110v electrical** single-plug outlet – upgrades available

**2 Standard Chairs** (additional standard chairs are available self-serve from the hotel when you get to the show. )

**Booth Size: 10'w x 8'd.** All booths are on standard hotel ballroom carpet

Pipe & Drape Booth Structure: 8' high backwall and 3' high side dividers. All booths are on standard hotel conference room carpet.

## **Additional Booth Furnishings**

K&J is the Official Exhibit Services Contractor for this show. Additional rental items include additional tables, bistros, counters, racks, tall chairs. All orders must be paid and submitted on or before April 30 to qualify for discount pricing. Looking for display setup? We are unable to offer "I&D booth setup" this year, sorry.

### **TABLE UPGRADES AVAILABLE:**

Change your 6' table length: (4' or 8'): \$20

Change your table to a 42" tall skirted counter: \$25

Show Colors Only & Must Be Ordered on or before April 30 to Qualify for Upgrade. Upgrade Fees Apply.

## **Shipping**

**DO NOT SHIP DIRECTLY TO THE HOTEL** The Hotel has not been contracted to receive or store your freight and it may be refused. All shipping/materials handling should be coordinated through K&J. Review shipping instructions and complete all materials handling & payment forms.

Return the *Materials Handling Order Form* on or before April 30 to qualify for best pricing.

**Physical Shipments must arrive at the advance warehouse: On or before May 6, 2024**

## **Electricity**

Each space is standard with 500watts of 110v power and one single plug outlet.

500 watts is *usually* sufficient to run laptops, monitors and display lighting. If you are plugging in more than one device, rent or bring a powerstrip. **CALL US IF YOU NEED IN EXCESS OF 500WATTS/4.5 AMPS**

## **Exhibitor Schedule**

Exhibit Setup: **WEDNESDAY, May 8: 3 - 6 pm | THURSDAY, May 9: 7:30am-9:30 am**

Exhibit Strike: **Friday, May 10: 1:30 pm (ALL EXHIBITS MUST BE REMOVED AT SHOW CLOSING)**

Official Exhibit Services, Materials Handling & Electrical Contractor:

**K&J Convention Services, LLC**

stacey@kjconventions.com .OR- FAX: 406-458-3265

**EMAIL or FAX us for best service!**

PHONE: 406-442-3238 | **Our office hours vary due to staffing, travel and show schedules.**  
For best response, please email us.

**DISCOUNT DEADLINE: April 30, 2024**

## Exhibit Service Contractor:

### K&J Convention Services, LLC

PO Box 5234, Helena, MT 59604

Phone: 406-442-3238 | FAX: 406-458-3265

Email: [stacey@kjconventions.com](mailto:stacey@kjconventions.com)

Website: [www.kjconventions.com/dental](http://www.kjconventions.com/dental)

#### One Stop Exhibit Services Including:

Booth Furnishings                      Materials Handling

Electrical Service

**Discount  
Deadline to  
Order All Service  
April 30, 2024**

Physical Shipments Must  
Arrive on or before May 6

## Exhibit Hall Carpet

The Exhibit Hall is located within a hotel. Use of a forklift is not permitted. All booths are carpeted.

## Hanging Items in Your Booth

Please do not affix or attach signage, banners or other materials to the drapes or skirting in the booth through the use of tape, staples, pins (of any type), velcro, paperclips, zipties, or similar items of any kind. K&J will provide you with as many S-Hooks as you need to hang your items.

We recommend standard office binder clips (small size) if you need to attach anything, as binder clips do not damage our drapes. Let us show you how.

### K&J: Limited Hours Notice

**Our office is open by appointment only, and with limited hours. The best way to reach us is via email:**

**[stacey@kjconventions.com](mailto:stacey@kjconventions.com)**

**And we will get back to you as soon as we can. Thank You.**

## INBOUND (preshow instructions)

All **Order Forms & Payment** must be submitted to K&J on or before **April 30, 2024**, for best pricing

All **Shipment(s)** must arrive at advance warehouse on or before **May 6, 2024**

Shipments that arrive at the advance warehouse May 7 /later or shipments that arrive without order form and/or payment forms will incur additional fees. Shipments that arrive at the hotel are subject to additional fees.

1. Be sure your company name and MT DENTAL is on all pieces. **WE DONT NEED YOUR BOOTH #**
2. Use the label format in this kit or use your own UPS/Fedex Labels
3. All items arriving at the hotel are subject to additional fees **Do not ship directly to hotel unless we specifically request you to do so**
4. Forklifts are not allowed in the hotel; advise if a palletjack is needed

### Advance Warehouse Address

ADVANCE  
WAREHOUSE  
ADDRESS

TO: **K&J Convention Services / MT DENTAL + "Company Name"**  
c/o Montana Transfer Company  
209 Commerce St.  
Missoula, MT 59808

Advance Warehouse Hours:  
Monday-Friday 8:30-4 pm (excluding holidays)

## AFTER-SHOW (instructions)

(After show handling is included in our MH fee)

### CUSTOMERS OF FEDEX or UPS (not fedex freight or ups freight)

**Most exhibitors fit into this shipper-type category**

1. Send prepaid labels with your booth rep. or email them to K&J: [stacey@kjconventions.com](mailto:stacey@kjconventions.com)
2. DO NOT **Schedule** a Pickup by Fedex or UPS. K&J will coordinate transfer directly to UPS and Fedex after the show on or before Monday May 13, 2024. (ground, regular, 2/3day, saver or express shipments).
3. DO NOT create "Return Tag" or "Call Tag" for your shipment or send your carrier to the hotel or Advance Warehouse for pickup. K&J will transfer it directly to Fedex and UPS. Client must provide/use standard prepaid labels.

### CUSTOMERS OF PRIVATE & LTL CARRIERS (OLD/UPS Freight, FEDEX Freight, MTS, Pilot etc. )

1. Customer must schedule a pickup with the carrier for Monday, May 13: 12 Noon - 4 pm
2. Freight will be ready for pickup in our Helena, MT warehouse on Monday, May 13 after 12 Noon
3. Send a label(s) with your rep or Email a Prepaid Bill of Lading to K&J
4. K&J is not a customs broker. If you are shipping outside of the USA, contact your shipping company regarding a customs broker.
5. Freight will not be left at the hotel for pickup later.

### AFTER SHOW PICKUP WAREHOUSE @Helena | Monday May 13, 2024: 12 Noon - 4 pm (no morning pickups)

K&J Convention Services  
% Capital Transfer & Storage  
1316 Bozeman Avenue  
Helena, MT 59601

# EXHIBIT FURNISHINGS ORDER FORM

## 2024 MT DENTAL Annual Meeting

**Discount Deadline:**  
**April 30, 2024**  
K&J will add a 25% surcharge to all orders received or paid May 1 or later

Each Booth Includes One 6' Skirted Table | Two Chairs | Booth ID Sign | 500w/110v Power

QTY	TABLES & COUNTER RENTAL						List Pricing Each	TOTAL Due	
	UPGRADE TABLE LENGTH	Skirt Color on Upgrade is designated show colors only	<input type="checkbox"/> 4' LONG	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> 8' LONG	\$20.00		
	UPGRADE Table to COUNTER		<input type="checkbox"/> 4' LONG	<input type="checkbox"/> 6' LONG	<input type="checkbox"/>	<input type="checkbox"/> 8' LONG	\$25.00		
	+ ADD SKIRTED Table 30"H		<input type="checkbox"/> 4' LONG	<input type="checkbox"/> 6' LONG	<input type="checkbox"/>	<input type="checkbox"/> 8' LONG	\$47.00		
	+ ADD SKIRTED COUNTER 42"H		<input type="checkbox"/> 4' LONG	<input type="checkbox"/> 6' LONG	<input type="checkbox"/>	<input type="checkbox"/> 8' LONG	\$52.00		
	Choose Skirt Color	<input type="checkbox"/> Black <input type="checkbox"/> Blue <input type="checkbox"/> Red <input type="checkbox"/> Silver <input type="checkbox"/> HunterGrn <input type="checkbox"/> Gold/Yellow	K&J Does Not Rent Skirts or Covering for Personal Tables Brought Into the Show/or NON-KJ Tables						
	Plain Table 30"H	NO SKIRT Exhibitor must bring own cover	<input type="checkbox"/> 4' LONG	<input type="checkbox"/> 6' LONG	<input type="checkbox"/>	<input type="checkbox"/> 8' LONG	\$30.00		
	Plain COUNTER 42"H	NO SKIRT Exhibitor must bring own cover	<input type="checkbox"/> 4' LONG	<input type="checkbox"/> 6' LONG	<input type="checkbox"/>	<input type="checkbox"/> 8' LONG	\$35.00		
	Tall ROUND BISTRO Table 42"H x 32R w/Black Spandex						\$35.00		
	Short ROUND CAFÉ Table 30"H x 32R w/Black Cover						\$35.00		

QTY	CHAIR RENTAL						List Pricing Each	TOTAL Due
	Tall Chair - Padded Back and Seat (Counter Height)	Additional standard chairs are self-serve at the show					\$25.00	
	Padded Arm Chair ( Table Height)						\$25.00	

**FLOORING RENTAL** -- sits on TOP of existing hotel carpet  
All booths are located on Hotel Ballroom Carpet. Alternate flooring options not available.

QTY	RACKS & SPECIAL FURNISHINGS RENTAL						List Pricing Each	TOTAL Due
	2-Arm Bag & Garment Rack	<input type="checkbox"/> Straight Arm	<input type="checkbox"/> Waterfall Arm				\$35.00	
	A-FrameCoat Rack {5' WIDE}						\$35.00	
	Freestanding Literature Rack - 6 Pocket						\$45.00	
	Easel: 3-Tier/Tripod Style (Aluminum)						\$10.00	
	TableTop Riser (10" x10" sits on top of KJ table)	<input type="checkbox"/> 4'L	<input type="checkbox"/> 6'L	<input type="checkbox"/>	<input type="checkbox"/> 8'L		\$25.00	
	FLA TSCREEN "SMART TV"	<input type="checkbox"/> 32" \$200	<input type="checkbox"/> 40" \$225	<input type="checkbox"/>	<input type="checkbox"/> 49" \$325			
	Display Options (min order 2 pc)	<input type="checkbox"/> ProPanel	<input type="checkbox"/> Gridwall: 6'H	<input type="checkbox"/>	<input type="checkbox"/> Gridwall: 8'H		\$40.00pc	

ELECTRICITY & UTILITIES								
Internet Access is not supplied by K&J. Contact the Facility or MT DENTAL directly if you need internet (additional fee). Bring your own hotspot or other internet access point. Open Wireless, if available, is not secure or guaranteed. Bandwidth availability/speed may be subject to multiple users								
	Power Accessories	<input type="checkbox"/> Extension Cord \$10ea	<input type="checkbox"/> Power Strip (not a surge protector) \$10ea					
	110v Electrical	<input type="checkbox"/> +600Watt/5Amp \$20.00	<input type="checkbox"/> +1200W/10amp \$25.00	<input type="checkbox"/> +1800W/15amp \$30.00	<input type="checkbox"/> +3000W/25amp \$40.00			
	<b>UPGRADE</b>							

EXHIBITOR SERVICES		
	Materials Handling	Attach Forms

**ORDER TOTAL**

K&J will apply standard pricing (list + 25%) to all orders received or paid May 1 or later

**TOTAL AMOUNT DUE**

**K&J Convention Services, LLC**  
PO Box 5234 | Helena, MT 59604  
Phone: 406-442-3238 | FAX: 406-458-3265  
Email: stacey@kjconventions.com

Full payment due at time of order. Sorry, we do not invoice. K&J will not call you for credit card information. Orders submitted without payment information will not be processed and do not qualify for discount pricing.

# MATERIALS HANDLING ORDER FORM

## 2024 MT DENTAL

Company Name:

**DISCOUNT DEADLINE**

Onsite Booth Rep: Name & CellPhone Number:

**April 30, 2024**

-----COMPLETE BOTH SECTIONS-----

### INCOMING SHIPMENT(S):

Where is it coming from / when it will arrive

### AFTER-SHOW / REFORWARDING

Where is it going / how is it getting there  
*(after show handling is included in your rate)*

Carrier:  UPS  Fedex  Other :(LTL/Freight)

Carrier: (specify if not Fedex or UPS)

UPS  Fedex  Other (see below)

Other/LTL Carrier Name: \_\_\_\_\_

Est. Ship Date From (City):

Destination (City):

Number of Shipments

Service Type: Ground/Express/2-Day, Etc.

Estimated Total Weight Per Shipment

*PREPAID labels for After-Show Fedex/UPS Required  
Do Not Schedule /Arrange a PICKUP by UPS OR FEDEX*

Estimated Total Number of Pieces

City Shipped From

### OTHER Carrier/ LTL / MotorFreight Carrier Information:

Estimated Arrival @ Warehouse: Must Arrive On Or  
Before May 6

Carrier Name:

**Tracking Number(s)** -- or attach bill of lading/tracking details

Telephone#

Service Type & Bill of Lading#

Physical Bill of Lading required for release to your carrier

Agent/Arranger Name/Cellphone Number

### CALCULATION OF RATE - Credit Card Required to be on file for all materials handling

<b>Single Shipment/Minimum Order</b> <small>Any number of pieces in one shipment. Total Weight: Less than 200 Pounds</small>	\$100 Minimum Order
<b>Single Shipment /201pounds+</b> <small>Any number of pieces in one shipment. TOTAL WEIGHT: 201 Pounds or more</small>	<small>Est Weight:</small> \$.50 per pound
<b>Multiple Shipments</b>	\$.50 per pound/per shipment <small>\$100 Minimum Charge Per Shipment</small>
<small>Shipment #1</small> Est Weight: _____	\$.50 per pound/200# Min
<small>Shipment #2</small> Est Weight: _____	\$.50 per pound/200# Min
<small>Shipment #3</small> Est Weight: _____	\$.50 per pound/200#Min

### ADDITIONAL FEES / SURCHARGES

No Order Form on file when Shipment Arrives at Advance Warehouse	60¢/pound or \$120/min + \$50 special handling
No Order /No Payment on file when Shipment Arrives at Advance Warehouse	60¢/pound or \$120/min + \$75 special handling
OFF Target Arrival: Shipment Arrives at Advance Warehouse Late	\$100-\$300 minimum
Special Handling: Tip/Drop Indicator, Pallet Jack/Forklift etc.	\$75 per shipment
<b>CONTACT K&amp;J FOR SHOWSITE RATES AND DETAILS</b> <small>Warning: The Showsite is not contracted to receive or store freight.</small>	

**SHIPMENT DEFINITION: A Shipment is " Any number of pieces received on the SAME DAY from the SAME SHIPPER and delivered by the SAME CARRIER.**

There is a 200# minimum charge for each shipment received. We understand that your calculation is only an estimate. Finalcharges will be based on actual weights. We reserve the right to re-weigh shipments. Adjustments will be made accordingly. Shipments received without this form and payment on file will be charged special handling. Special delivery and special handling fees are in addition to advance and/or direct material handling fees. Customer is responsible for all actual shipping charges and fees.

**ORDER SUB TOTAL** \$

Standard Pricing (List +25%) will be added to all orders received or paid May 1 or later

ADD 25% of Order Total  
May 1 or Later

**Payment Due at Time of Order. We Do Not Invoice.**  
Payment Accepted by Check or Credit Card

**TOTAL DUE** \$

**ALL Shipments Must Arrive On or Before:**  
**Tuesday, May 14** (drop dead date)

### ADVANCE WAREHOUSE SHIP-TO ADDRESS

K&J receives all shipments: crates/skids/envelopes/totes/boxes  
MT DENTAL and Exhibit Company Name Must Be On All Shipments  
Collect Shipments Will not be accepted  
Extra Fees apply for Off-Target Delivery/ arriving May 15 or later

TO: **EXHIBIT MATERIALS: MT DENTAL + Company**  
**K&J Convention Services 406-431-8295**  
c/o Capital Transfer  
1316 Bozeman Avenue  
Helena, MT 59601

## ADVANCE WAREHOUSE ADDRESS

Make Sure Your Labels and/or Boxes  
Contain "MT DENTAL" and your "Exhibiting Company"  
**Clearly Marked on all items!**  
**BOOTH NUMBER IS NOT REQUIRED!!**

FOR: \_\_\_\_\_  
Exhibiting Company Name

**SHOW NAME: MT DENTAL**

**K&J Convention Services  
c/o Montana Transfer Company  
209 Commerce St.  
Missoula, MT 59808**

406-442-3238

**All Shipment(s)  
Must Arrive at the Advance  
Warehouse on or  
before May 6, 2024**



406-442-3238 | office@kjconventions.com

# Credit Card Authorization

Email Orders To: office@kjconventions.com  
 True Old-School Fax: 406-458-3265 K&J will also accept orders and payment submitted via AdobeSign.  
 K&J will not contact you for payment information.  
 WATCH FOR A "RECEIVED" CONFIRMATION AFTER YOU SUBMIT

COMPLETE ALL FIELDS. FIELDS IN RED ARE REQUIRED.

THIS AUTHORIZATION WILL REMAIN IN EFFECT UNTIL CANCELED OR CARD EXPIRATION

Exhibitor/Company Name					
CONTACT NAME					
PHONE NUMBER	DIRECT:		CELL:		
EMAIL					
Receipt Email (IF DIFFERENT)					
Card Issuer:	<input type="checkbox"/> VISA	<input type="checkbox"/> MasterCard	<input type="checkbox"/> Discover	<input type="checkbox"/> AMEX	
Cardholder Name (AS SHOWN ONCARD):					
Card Number :					
16-DIGIT NUMBER: VISA / MASTERCARD / DISCOVER			(or)	15-DIGIT NUMBER: AMEX	
Expiration Date	<input type="text"/>	<input type="text"/>	C.V.V.	<input type="text"/>	
(MM / YY)			4-DIGIT: AMEX 3-DIGIT: MC   VISA   DISCOVER		
Card Billing Address:	STREET OR PO BOX		CITY	STATE/PROVINCE	
Card Billing ZIP/Postal Code:					
Customer Signature				Date	
Client authorizes <u>K&amp;J Convention Services, LLC</u> to charge the credit card herein for Exhibit and Event-related purchases, services, rentals, and/or damage/loss. Client agrees that this form will be stored in a secure location and be used for future transactions charged to this card. K&J will email receipts to the address on file anytime K&J initiates activity or charges on the card.					

**Subsequent orders / future shows / events:**

- All orders are subject to show-specific deadlines, availability, and pricing.
- All orders are subject to the k&j cancellation policy, terms and conditions.
- Client must initiate each event order and contact K&J directly.
- Exhibit orders, materials handling and/or labor form(s) may be required.

Payment Due at time of order. Orders will not be processed until payment is received.  
 Discount pricing does not apply is payment if not received at time of order.  
 Do not submit blank payment pages or request K&J to call you: your order will not be processed.  
 For security, K&J will not call you for payment or reserve items not paid at time of order.  
 Standard pricing applies for all orders received without payment (No DISCOUNTS)

All orders paid by credit card will receive an email confirmation that the order forms and payment information was received at K&J. This is generally within 1-2 business days. Receipts will be sent after processing. K&J will also receive payment information sent securely via ADOBESIGN from kjconventions.com/paynow if you do not want to use this form.



# Order Payment, Cancellation and Refund Policy

**Full payment is due at time of order. We accept payment by check or credit card.  
Sorry, we do not invoice.**

**We do not process orders or reserve/hold equipment without payment.**

**Orders received without payment will not be processed.**

**Discount pricing does not apply if an order is received without payment.**

**CANCELLATION / REFUND POLICY:**

This policy will apply to **all rental orders** & exhibitor services order cancellations.

This policy applies to cancellations due to postponement by the show Producer, Venue or a Government Entity.

This policy applies to cancellation or "no-show" due to weather, illness, suspected or actual illness or quarantine.

If an exhibitor cannot attend, sending a substitute representative is advised.

**DISCOUNT DEADLINE: April 30,2024**

<b>CANCELLATION &amp; REFUND POLICY</b>	<b>EXHIBITOR CANCELS -- OR -- CHANGES ORDER</b>	BEFORE Discount Deadline:	Refund 50% of original order amount; less 10% processing fee	
		AFTER Discount Deadline:	All Orders are Final. No refund or Exchange Credit	
		At Setup or Showsite:	All Orders are Final. No refund or Exchange Credit	
	<b>SHOW RESCHEDULED BY Producer</b>	Same Calendar Year:	K&J will hold your order and payment until the rescheduled date.	
		Different Calendar Year:	Show Canceled by Producer Policy Applies	
		EXHIBITOR Not Attending	K&J Refunds 50% of original order amount	
	<b>SHOW CANCELED by Producer/Government/Venue</b>	BEFORE K&J has Setup		
		- Credit Card Orders:	K&J will refund all but 10% of order amount (\$20 min)	
		- Orders Paid by Check:	K&J will refund original amount less \$10 Check Not Cashed Yet: K&J will SHRED check. No fees	
		AFTER K&J has Setup:	Refund 50% of Order	
		AFTER Show has OPENED:	No Refund	

- No refund or exchange credit for **cancellation (for any reason)** on or after May 1 ;
- No refund or exchange credit if you **change your mind** about your order May 1 or later;
- No refund or exchange credit if you change your mind when you get to the show; or **if you end up not using** an item you ordered. All items/services ordered are delivered to your booth prior to your arrival at the show.
- No refund for Materials Handling if your freight arrives-- but you **cancel** your attendance (noshow)
- No refund if your freight arrives **off target** and doesn't make it to the show.
- Applicable refunds must be requested in writing, and will be processed after the conference, less applicable fees.

By submitting an order to K&J for booth furnishings, services or equipment, customer agrees to the payment, refund and credit terms herein.

**K&J will not call you for payment information. Payment Due at time of order.**

If you wish to submit this order via Adobe Sign, our email is office@kjconventions.com or use our www.kjconventions.com/paynow secure portal. **DO NOT** password protect or use other submission services -- standard pricing (no discounts) applies to orders that are submitted without payment or that require additional/other/specialized handling.



# SERVICE TERMS and CONDITIONS

These Service Terms and Conditions limit your possible recovery in case of loss or damage. Service Terms/Conditions cannot be changed or amended.

EXHIBITOR'S acknowledgement and acceptance of these service terms and conditions will be construed when any one (1) of the following conditions is met:

- EXHIBITOR'S MATERIALS ARE DELIVERED TO AN ADVANCE WAREHOUSE OR TO THE SHOWSITE IN WHICH K&J IS THE OFFICIAL SHOW EXHIBIT SERVICES, FREIGHT, ELECTRICAL, or LABOR CONTRACTOR; OR
- AN ORDER FOR LABOR AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR FOR THIS SHOW

**1. DEFINITIONS.** For purposes of these Terms & Conditions, "K&J" means K&J

Convention Services, and K&J Convention Decorators and their respective employees, managers, members, agents, assigns, affiliated companies, and related entities including, but not limited to, any subcontractors K&J may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractors ("EAC").

**2. PACKAGING AND CRATES.** K&J shall not be responsible for damage to loose or uncrated materials, pad-wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed materials. In addition, K&J shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by fork-lift and similar means.

**3. EMPTY CONTAINERS.** Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of EXHIBITOR or its representative. All previous labels must be removed or obliterated. K&J assumes no responsibility for:

- Error in the above procedures
- Removal of containers with old empty labels and without K&J labels
- Improper information on empty labels

K&J WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAME ARE IN EMPTY CONTAINER STORAGE.

**4. INBOUND SHIPMENT(S).** Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of EXHIBITOR or its representative, and during such time the materials will be left unattended. K&J WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER SAME HAVE BEEN DELIVERED TO EXHIBITOR'S BOOTH AT SHOW SITE. K&J highly recommends the securing of security services from Facility or Show Management.

**5. OUTBOUND SHIPMENT(S).** Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and the actual pickup of materials from the booths for loading onto a carrier and during such time the materials will be left unattended. K&J WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS BEFORE SAME HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. K&J highly recommends the securing of security services from Facility or Show Management. All Material Handling Agreements submitted to K&J by EXHIBITOR will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to K&J and the actual count of such items in the booth at the time of pickup.

**6. DELIVERY TO THE CARRIER FOR RELOADING.** K&J assumes no responsibility for loss, damage, theft, or disappearance of EXHIBITOR'S materials after same have been delivered to EXHIBITOR'S appointed carrier, shipper, or agent for transportation after the conclusion of the show. K&J loads the materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. K&J assumes no responsibility for loss, damage, theft or disappearance of EXHIBITOR'S materials that arises out of improperly loaded materials.

**7. DESIGNATED CARRIERS.** In order to expedite removal of materials from show site as required by Show Management and/or the facility, K&J shall have the authority to change the EXHIBITOR designated carrier if that carrier does not pick up the shipment(s) at the appointed time. Where no disposition is made by EXHIBITOR, materials may be taken to a warehouse to await EXHIBITOR'S shipping instructions and EXHIBITOR agrees to be responsible for charges relating to such rerouting and handling. In no event shall K&J be responsible for any loss resulting from such rerouting designation.

**8. K&J'S RESPONSIBILITIES.** K&J shall be responsible only for those services which it directly provides. K&J assumes no responsibility for any persons, parties, or other contracting firms not under K&J's direct supervision and control. K&J's performance hereunder is subject to, and K&J shall not be responsible for loss, delay, or damage due to, strike, lockouts, work stoppages, natural elements, vandalism, Act of God, civil disturbances, power failures, explosions, acts of terrorism or war, or for any other cause beyond K&J's reasonable control, nor for ordinary wear and tear in the handling of materials.

**9. INSURANCE.** It is understood that K&J is not an insurer. Insurance on exhibit materials, if any, shall be obtained by EXHIBITOR in amounts and for perils determined by EXHIBITOR. EXHIBITOR agrees to provide K&J with a release of subrogation to the extent of any insurance settlement received.

**10. DECLARED VALUE.** Declarations of Declared Value are between the EXHIBITOR and the selected Carrier ONLY, and are in no way an extension of K&J's maximum liability stated herein. K&J will use commercially reasonable efforts to transmit the Declared Value instructions to the selected Carrier; however, K&J WILL NOT BE LIABLE FOR ANY CLAIM ARISING FROM THE TRANSMITTAL OF, OR FAILURE TO TRANSMIT, DECLARED VALUE INSTRUCTIONS TO THE CARRIER NOR FOR FAILURE OF THE CARRIER TO UPHOLD THE DECLARED VALUE OR ANY OTHER TERM OF CARRIAGE.

**11. CLAIM(S) FOR LOSS.** EXHIBITOR agrees that any and all claims for loss or damage must be submitted to K&J immediately at the show site, and in any case not later than thirty (30) business days after the conclusion of the show. (For purposes of claim reporting, the "conclusion" of the show shall be construed as the time when EXHIBITOR'S materials are delivered to the carrier for transportation from the show site or from K&J's warehouse). All claims reported after thirty (30) days will be rejected. In no event shall a suit or action be brought against K&J more than one (1) year after the date of loss or damage occurred.

(a) **PAYMENT FOR SERVICES MAY NOT BE WITHHELD.** In the event of any dispute between the EXHIBITOR and K&J relative to any loss, damage, or claim, EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due K&J for its services as an offset against the amount of any alleged loss or damage. Any claims against K&J shall be considered a separate transaction and shall be resolved on their own merits.

(b) **MAXIMUM RECOVERY.** If found liable for any loss, K&J's sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less.

(c) **BREACH OF CONTRACT AND/OR NEGLIGENCE ONLY.** K&J's liability shall be limited to any loss or damage which results solely from K&J's NEGLIGENCE in the actual physical handling of the items comprising EXHIBITOR'S shipment(s) OR which results from BREACH OF THIS CONTRACT and not for any other type of loss or damage. In no event shall K&J be liable to the EXHIBITOR or to any other party for special, collateral, exemplary, indirect, incidental, or consequential damages, whether such damages occur either prior or subsequent to, or are alleged as a result of, tortious conduct, failure of the equipment or services of K&J or breach of any of the provisions of this Contract, regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if K&J has been advised or has notice of the possibility of such damages, or for any damages caused by EXHIBITOR'S failure to perform EXHIBITOR'S responsibilities. Such excluded damages include but are not limited to loss of profits, loss of use, interruption of business or other consequential or indirect economic losses.

**12. JURISDICTION / ARBITRATION.** THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF MONTANA WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN LEWIS & CLARK COUNTY, MONTANA. Notwithstanding anything herein to the contrary, any controversy or claim arising out of or relating to this Contract, or the breach thereof, shall be settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules and judgment on the award rendered by the arbitrator(s) may be entered by any court having jurisdiction thereof.

**13. INDEMNIFICATION.** EXHIBITOR agrees to indemnify and forever hold harmless K&J and its employees, members, managers, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out or contributed to by any of the following:

- EXHIBITOR'S negligent supervision of any labor secured through K&J, or the negligent supervision of such labor by any of EXHIBITOR'S employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractors (EAC);
- EXHIBITOR'S negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of EXHIBITOR'S employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractors (EAC) at the show to which this Contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of K&J'S equipment;
- EXHIBITOR'S violation of Federal, State, County or Local ordinances;
- EXHIBITOR'S violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management.

**14. WAIVER & RELEASE.** EXHIBITOR, as a material part of the consideration to K&J for material handling services, waives and releases all claims against K&J with respect to all matters for which K&J has disclaimed liability pursuant to the provisions of this Document.

**15. SEVERABILITY.** If any provision of this Contract proves to be illegal, invalid, or unenforceable, the remainder of this Contract will not be affected by such finding, and in lieu of each provision of this Contract that is proven to be illegal, invalid, or unenforceable, a provision will be added as part of this Contract as similar in terms to such illegal, invalid, or unenforceable provision as may be possible and be legal, valid, and enforceable.